

NORTH FORT WORTH

REAL PRODUCERS[®]

CONNECTING. ELEVATING. INSPIRING.



**KELLIE
KELLNER**

APRIL 2022

Kellie Kellner

Strength
in
Numbers

► inspirational agent

Written by: **Dave Danielson**
Photos by: **Samantha Farris**

If one person is committed to doing something positive in the world, then two or more people who share the same vision can extend the benefits of that effort on a grander scale.

Someone who exemplifies that spirit is Kellie Kellner.

As a REALTOR® with JPAR, Kellie demonstrates that there is strength in numbers when it comes to helping others.

“I tend to be the group starter. One that I kicked off was the Northeast Homes Tour Group. It’s a group for REALTORS®, and we meet once a week at a local café,” she says.

“We talk about listings and buyers’ needs and changes in the market. It’s for all brokerages.”

Coming Together

The group of 30 REALTORS® does various things together each week, including touring a house together during most meetings. But that’s just the start of their efforts together.

“Within that group, we have hosted blood drives, taken monetary collections to donate to a variety of causes such as Mid-Cities Care Corp, and families that have lost their home due to fire or are in a financial need for medical reasons. We also get together just for fun and encouragement: chili cook-off, crawfish boil, vision boards, and such,” Kellie says.

“I’m very proud that we have grown the way we have and the involvement we have with our phenomenal members. We come together and help each other in making a positive difference.”



Carrying the Spirit Through

The same passion that Kellie has for making a difference in her community naturally extends to her day-to-day work with her clients. When you talk with her, it’s easy to see that she has a true passion for her profession.

“I love that initial meeting and going through the process and educating new buyers, as well as others who haven’t been through the process in ten years. That’s my favorite thing ... going through the process with them.”



Part of the Success Story

Kellie grew up in the area and has enjoyed seeing the area develop through time.

“As new subdivisions were being built, I spent some of my free time looking at houses. I thought it was fun and a good pastime. I’ve always enjoyed that part of real estate,” Kellie says. “I was married and had two small kids at home and looking for something to do that was flexible to do with small children.”

Signs of Success

There have been plenty of tangible signs of Kellie’s success. In fact, in 2021, she recorded \$8.2 million in sales volume.

Rewarding Life

Away from work, Kellie treasures time spent with her family, including her husband, Mike.

“He has been very supportive and has encouraged me more than I could have

imagined,” Kellie says. “I’ve also been working on getting my broker’s license, and he has encouraged me to do that.”

Kellie and Mike have five grown children — Morgan Elledge, Jessica Woolverton, Katie Clarkson, Michael Kellner II, and Matthew Kellner ... along with six grandchildren and another one on the way.

In her free time, Kellie enjoys getting the entire family together. She and Mike also like to travel.

The Drive to Make a Difference

Kellie reflects on her drive for organizing gatherings that positively impact the local industry and community.

“I like getting like-minded people together and getting someone else to bounce ideas off. There were other masterminds, but they tended to be within the brokerage,” Kellie says. “I wanted to build a community-wide group. We have accomplished that dynamic and helped each other out. It’s

really encouraging to see REALTORS® come together and help each other and not feel a sense of competition.”

Those who get to know and work with Kellie appreciate her knowledgeable and helpful nature ... and the way she works to make the process as easy as possible.

“I am transparent. I want people to know what they’re getting into,” she says. “I want to put my clients’ needs first. I hope they find my services to be helpful long-term.”

At the end of the day, good things happen directly from people coming together and taking positive action. And one of the essential catalysts for that in the local community is Kellie Kellner.

“I try to bring people together. I’m a bit of a connector with the tour group and a couple of other smaller groups that I’ve started,” she says with a smile. “That’s part of my purpose in this business ... to bring people together.”



KELLIE KELLNER

817-600-0995
KellieKellnerRealtor.com